



Partnerships Fundraiser

Help turn business support into vital care for people and families across our communities.

Hours: 37.5

Salary: £28,630

Location: Workington Head Office

As Partnerships Fundraiser you will lead on developing and managing corporate partnerships across West Cumbria. You will build strong relationships with local, regional and national businesses, helping them support us through fundraising, sponsorship, volunteering, gifts in kind and strategic partnerships.

Working with colleagues across fundraising, communications and clinical services, you'll inspire organisations to choose Hospice at Home West Cumbria as their charity partner and demonstrate the impact their support makes to local patients and families.

We are looking for someone who:

- Has fundraising, sales, business development or customer-facing experience.
- Is a confident communicator who can build relationships and inspire support.
- Has excellent presentation, networking and interpersonal skills.
- Is organised, self-motivated and able to manage multiple priorities.
- Has strong written communication skills and attention to detail.
- Has knowledge of the West Cumbria business community and local networks.

You will be a highly organised, creative and flexible individual with a collaborative approach to working. Your approachable nature and ability to relate to people, will make it easy for you to motivate, enthuse and engage supporters to ensure they feel valued and continue to support us.

Hospice at Home West Cumbria is an established and highly respected local charity, delivering excellent palliative and end of life services in the heart of the community. We offer flexible working, pension, wellbeing package for staff, generous holiday entitlement, and personal development and support.

If you want to work for one of West Cumbria's leading charities, you could be exactly what we are looking for.

Please refer to job description for full details of role and responsibilities.

For an informal discussion please email us at hr@hhwc.org.uk, and leave a contact telephone number for us to call you back. A Standard DBS is required for this role

For an application form and application pack please go to our website at www.hospiceathomewestcumbria.org.uk or hr@hhwc.org.uk

Closing date: Monday 9th November 2026 at 10.00am
Interviews will be held on: Tuesday 17th November 2026

Registered charity number 1086837